

Delivery Partner Agreement

You bring the project. Xrero delivers it. You earn 25% of the contract value.

1. The parties

XRERO

Xrero for Information Technology
Network Services
Trade Licence No. 1415413, Dubai,
United Arab Emirates
info@xrero.com · xrero.com

PARTNER

Company:

Trade Licence No.: _____

Address:

2. What each party does

1. **The Partner** introduces clients who need a business system (ERP) project and registers each one with Xrero by e-mail to info@xrero.com (client name, contact person, short need).
2. **Xrero** quotes, signs and delivers the project with the client: set-up, data move, UAE settings (VAT, corporate tax, WPS payroll, e-invoicing readiness, Arabic), training and support.
3. The Partner may join the client meetings and stay the client's main contact if both the Partner and the client wish.

3. Commission

25% of the total contract value that Xrero signs with a client the Partner registered, excluding VAT and third-party costs passed through at cost (for example hardware or government fees).

1. Xrero pays the commission within 15 days after it receives each payment from the client, in the same proportion as that payment.
2. The Partner sends a commission invoice for each payment (with VAT if the Partner is VAT-registered).
3. A registration is valid for 6 months. If two partners register the same client, the first registration received counts.
4. If a client does not pay Xrero, or receives a refund, no commission is due on that amount.

4. Fair dealing

1. Xrero will not approach a registered client to avoid the Partner's commission during this Agreement.
2. Both parties keep each other's and the clients' information confidential, during and after this Agreement.
3. This Agreement is non-exclusive. There is no fee to join and no minimum number of projects.

5. Term and ending

1. This Agreement starts on the date of signature, runs for 12 months and renews automatically for further 12-month periods.
2. Either party may end it with 30 days' written notice by e-mail. Commission stays payable on contracts signed before the end date.

6. Law

This Agreement is governed by the laws of the United Arab Emirates as applied in the Emirate of Dubai. The courts of Dubai have jurisdiction.

For Xrero

Name: Moustafa Samir

Date: _____

For the Partner

Name and title:

Date: _____

Two copies, one for each party. Signed copies may be exchanged by e-mail.